



Digital Boardwalk
PLUG INTO SMARTER I.T.

HVAC

Technology Management for Commercial and Residential HVAC Use/Case

HVAC contractors must be mobile, agile, and offer quick turn-around time to prosper in a highly-competitive market. For many, technology seems to obstruct these needs more than it helps fulfill them. Digital Boardwalk helps by implementing results-driven technology solutions.





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Case Study - Thorpe Heating and Cooling

A business of 35 years, Thorpe Heating and Cooling faced a number of challenges caused by old technology and limited capabilities. The process from the evaluation of a client's needs through the delivery of products and services required several copies of files be generated and sent throughout the company, fragmenting data and significantly delaying the sales cycle. A new method of collaboration was necessary to remain competitive.

The Challenge

- Communications were fragmented among phones, computers, and paper records
- Quoting jobs took too long with multiple copies of files being sent back and forth between several staff members and systems

Our Solution

- Implement Office 365 as a platform
- Convert all users to Exchange email on computers, phones, and field tablets
- Migrate all company data to SharePoint

Their Results

- Improved communications between all in-house staff and field technicians
- Shorter sales cycles and increased sales
- No more fragmented or duplicated data

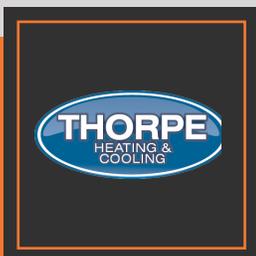
Providing **professional solutions**
for your **unique challenges**

About Us

Digital Boardwalk is a multiple award-winning managed technology services provider and has been serving the residential and commercial trades industry since 2009. Whether your business is large or small, we have the experience and expertise to manage every aspect of your technology needs.

Get Started Today

www.GoModernOffice.com
Sales@DigitalBoardwalk.com
(855) 350-2225 Toll-Free



"If anyone needs a professional I.T. company and not the 'I got a guy,' Digital Boardwalk is the company to call. Thank you everyone!"

- Office Manager, Thorpe Heating and Cooling